



## INFORMATIONAL LETTER NO. 2375-MC

**DATE:** August 31, 2022

**TO:** All Iowa Medicaid Providers

**APPLIES TO:** Managed Care (MC)

**FROM:** Iowa Department of Health and Human Services (HHS), Iowa Medicaid

**RE:** HHS Announces Winning Bidders for IA Health Link RFP (RFP MED-23-005)

**EFFECTIVE:** Upon Receipt

The Iowa Department of Health and Human Services has issued a Notice of Intent to award to two managed care organization (MCO) bidders for [Request for Proposal \(RFP\) MED-23-005, IA Health Link<sup>1</sup>](#).

The bidders announced Wednesday, August 31, 2022, include:

- Amerigroup Iowa, Inc.
- Molina Healthcare of Iowa, Inc.

Molina Healthcare of Iowa, Inc. will join Amerigroup Iowa, Inc. and Iowa Total Care, Inc. as MCOs in the Iowa Medicaid program. Iowa Total Care, Inc. will continue to serve Medicaid although they did not need to participate in this RFP due to the timing of their joining the Medicaid program.

An RFP for IA Health Link was issued February 17, 2022, with the purpose of contracting for the delivery of high-quality healthcare services for the Iowa Medicaid, Iowa Health and Wellness Plan and Healthy and Well Kids in Iowa (Hawki) programs. The agency's goal for the program is to improve the quality of care and health outcomes for Medicaid and Children's Health Insurance Program (CHIP)-enrolled members while leveraging the strength and success of current initiatives. The program has been designed to emphasize enrolled member choice, access, safety, independence within the Iowa Medicaid program. The program is intended to integrate care and improve quality outcomes and efficiencies across the healthcare and social service delivery system, in turn decreasing costs through prevention, improved cross-system

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<sup>1</sup> <https://bidopportunities.iowa.gov/Home/BidInfo?bidId=6864e335-ef71-4f75-b515-e0a7a4b20a01>

coordination, and leveraging high quality services at the right time. You can view the RFP on the [bid opportunities website](#)<sup>2</sup>.

The state received five bids from potential vendors. Public copies of bidder proposals and an evaluation summary can be requested from Iowa Medicaid. The selection of two bidders means the Iowa Medicaid Program will now have three MCOs. Having three MCOs in the state will enhance choice for members and incent innovation in the Iowa Medicaid program.

A detailed provider toolkit will be released as we move forward with additional information. The toolkit will include provider-specific frequently-asked-questions (FAQs), resources and details on the transition. Please look for another informational letter to announce this toolkit.

The following is a tentative timeline for implementation; these dates are estimates and subject to change:

Contract Execution	October 2022
Project Kick-Off	October 2022
Readiness Review Conducted	October 2022 – March 2023
Provider Testing	April – June 2023
Assignment of Membership	April 2023
Go-Live	July 1, 2023

### Provider Contracting

Providers wishing to contract with the three MCOs should directly contact those organizations. Please use the information below to begin the contracting discussions with the MCOs.

Managed Care Organization	Contact Information
Amerigroup Iowa, Inc.	ProviderNetworkIA@amerigroup.com Phone: 1-855-789-7989
Iowa Total Care, Inc.	NetworkManagement@IowaTotalCare.com Provider Services Phone: 1-833-404-1061
Molina Healthcare of Iowa, Inc.	Contact information will be provided as it is released in the coming year.

<sup>2</sup> <https://bidopportunities.iowa.gov/Home/BidInfo?bidId=6864e335-ef71-4f75-b515-e0a7a4b20a01>